

**MINUTES OF MEETING OF BOARD OF TRUSTEES AND BOARD OF  
TRUSTEES EXECUTIVE COMMITTEE OF  
TALLAHATCHIE GENERAL HOSPITAL**

**December 20, 2018**

On this date at the hour of 10:000 a.m., the Board of Trustees and Board of Trustees Executive Committee met in regular session in the TGH Training Room with the following trustees and personnel, to wit:

David Hargett, Trustee District One  
Ike Sayle, Trustee District Two  
Gerry Speir, Trustee District Three  
Morris Murphey, Trustee District Four  
Jim Blackwood, Administrator (via Zoom)  
Joey Brunson, Chief Financial Officer  
Buddy McRae, Chief Operating Officer  
Rani Richard, Finance Department

Trustee Speir opened the meeting with prayer.

The minutes of the November 27 meeting were presented. A motion was made by Trustee Hargett to approve the minutes from the last meeting. The motion was seconded by Trustee Sayle with all Trustees voting "Aye" in favor of the motion.

Mr. Brunson gave the Board copies of the statistics for the providers showing their production in the hospital and the clinic for the month of November 2018. The Board reviewed the statistics and questions were asked and answered.

Mr. Brunson presented the report of the Finance Committee for November 2018 financials to the Board. Questions were asked and answered about the statements. A motion was made by Trustee Sayle to approve the report of the Finance Committee as presented for November, 2018. The motion was seconded by Trustee Hargett with all Trustees voting "Aye" in favor of the motion.

The Administrator's comments were circulated, a copy of which appears as Exhibit 1 hereto and is incorporated herein by reference. After presentation by Mr.

Blackwood, questions were asked and answered concerning the Administrator's comments.

Mr. Blackwood presented to the Board the employee incentive goals for the 2019 fiscal year. Mr. Blackwood reported to the Board that since the employees did meet all the goals for 2018 except the gross revenue goal, then he suggested that this goal be eliminated for the 2019 fiscal year. Trustee Sayle made the motion to approve the incentive goals as presented by Mr. Blackwood. The motion was seconded by Trustee Murphey with all Trustees voting "Aye" in favor of the motion.

Mr. Blackwood also present the renewal of our Workers Compensation insurance. After discussion of the renewal quote, a motion was made by Trustee Hargett to approve this renewal with the option including a deductible. Trustee Sayle seconded the motion with all Trustees voting "Aye" in favor of the motion.

Mr. Brunson, Mr. McRae, and Mr. Blackwood presenting a proposal from Mississippi Energy Solutions, LLC (MES) as replacing a portion of our current lighting with LED fixture in hospital owned facilities. After discussion and questions as to this proposed project, the matter was tabled at this time until references could be obtained from other facilities using this specific company.

Mr. McRae presented to the Board that he had been approached by Dr. Rob Carter and was told that Rob and Monica Carter had decided to place their recently renovated house on the market but wanted to make everyone aware that they were not moving from the area as this would be the perception of the community when they were made aware of the Carter's house being for sale. The Carters requested that the Board consider extending their current contracts until 2022 with no additional compensation or other benefits. After discussion of the matter, a motion was made by Trustee Hargett that administration be authorized to extend the contract of Dr. Carter until 2022. The motion was seconded by Trustee Murphey with all Trustees voting "Aye" in favor of the motion. Further, a motion was made by Trustee Sayle that administration be authorized to extend the contract of Monica Carter until 2011. The motion was seconded by Trustee Murphey with all Trustees voting "Aye" in favor of the motion.

There being no further matters for discussion, the Board adjourned.

## **Administrator's Comments – Meeting of December 20, 2018**

**Nursing Home Census** – We continue to have 96 residents in the nursing home with one semi-private bed open on the general care side and one bed open on the special care side.

**ACO Preparation** – Over the last several months, we have been preparing for enrollment in the MHA sponsored accountable care organization. We will go live with data capture for the ACO in January. We are satisfied that we have done as much work in advance as possible. We will have representatives on-site from Caravan Health for additional roll-out in January.

**Population Health Initiatives** – We are continuing with training of additional personnel to assist with workload on CCM calls. The Sun Sentinel highlighted this program in a favorable article in its most recent edition.

**TGH Discount Pharmacy** – We have been approved for enrollment with Express Scripts. We continue to wait for a decision by CVS/Caremark and Medicaid. We have had conversations with Medicaid in an effort to accelerate approval. As before, we have had no luck getting a person with CVS to give us a meaningful update on our application.

We had 3,710 prescriptions filled in November, which is down slightly from the 4,294 prescriptions filled in October, but up from the 3,591 prescriptions in September and 3,485 in August. Part of the decrease in November may be attributed to the Thanksgiving holiday. Further, we are learning that many patients get their prescriptions filled on a quarterly basis, which may mean we see a larger volume at the end of the third quarter than we typically see month-to-month. We will continue to monitor these monthly numbers in an effort to identify trends. The renovation in the pharmacy is well underway. We are confident that work will be complete in January.

**Workers Compensation Renewal** – We recently received our workers' compensation renewal for 2019. Our experience modification rate is effectively the same at 1.01 as compared to 1.00 last year. However, the estimated 2019 rates will be 4% less than our estimated rates for 2018. As you may recall, we had a higher than usual number of workers' comp claims in 2015, which will roll off our mod calculation next year. This should result in further savings if our claims history trend continues at its present level.

**LED Lighting Project** – We have been approached by Mississippi Energy Solutions, LLC about replacing a significant portion of our current lighting with more energy efficient LED fixtures. Our finance department has concluded this is a project with a relatively short return on investment and will result in significant savings. We will discuss the project in more detail at our meeting.

**2019 Incentive Criteria** – Based on last year's incentive program, we are recommending that all our current incentive metrics remain the same as last year, with the exception of the Gross Revenue metric. It is our opinion that staff has less control over this issue than our other metrics, and, therefore should be eliminated. We will ask the Board to consider this matter at the meeting. A draft explanation for this year's program is enclosed for your review.

**Legal Matters:**

**The Estate of William Brewer, Sr.** – No new developments.